Financial Statements of

ONTARIO ASSOCIATION OF OPTOMETRISTS

And Independent Auditor's Report thereon

Year ended October 31, 2025

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INDEPENDENT AUDITOR'S REPORT

To the Members of Ontario Association of Optometrists

Opinion

We have audited the financial statements of Ontario Association of Optometrists (the Entity), which comprise:

- the statement of financial position as at October 31, 2025
- the statement of operations for the year then ended
- the statement of changes in fund balances for the year then ended
- the statement of cash flows for the year then ended
- and notes to the financial statements, including a summary of significant accounting policies

(Hereinafter referred to as the "financial statements").

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Entity as at October 31, 2025, and its results of operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

Basis for Opinion

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the ***"Auditor's Responsibilities for the Audit of the Financial Statements"*** section of our auditor's report.

We are independent of the Entity in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada and we have fulfilled our other ethical responsibilities in accordance with these requirements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

KPMG LLP, an Ontario limited liability partnership and member firm of the KPMG global organization of independent member firms affiliated with KPMG International Limited, a private English company limited by guarantee. KPMG Canada provides services to KPMG LLP.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Entity's ability to continue as a going concern, disclosing as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Entity or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Entity's financial reporting process.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion.

Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists.

Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit.

We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion.

  The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Entity's internal control.

- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.

- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Entity's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Entity to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

KPMG LLP

Chartered Professional Accountants, Licensed Public Accountants

Vaughan, Canada

February 3, 2026

ONTARIO ASSOCIATION OF OPTOMETRISTS

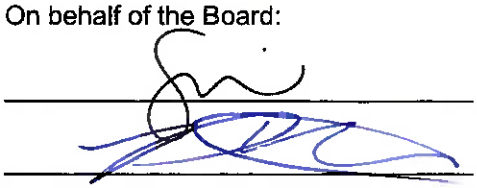
Statement of Financial Position

October 31, 2025, with comparative information for 2024

	2025	2024
Assets		
Current assets:		
Cash	$ 2,595,294	$ 6,414,500
Investments (note 2)	3,965,172	791,458
Accounts receivable	27,793	36,695
Prepaid expenses and other	211,023	184,295
	6,799,282	7,426,948
Capital assets (note 3)	39,579	31,651
Segregated investments (note 2):		
Survival Fund	1,416,628	1,291,017
Scope of Practice Fund	157,956	144,275
Marvin Langer Fund	9,285	8,709
Contingency Fund	167,953	153,067
	1,751,822	1,597,068
	$ 8,590,683	$ 9,055,667
Liabilities and Fund Balances		
Current liabilities:		
Accounts payable and accrued liabilities	$ 554,246	$ 279,171
Deferred revenue	2,766,171	2,721,655
	3,320,417	3,000,826
Fund balances	5,270,266	6,054,841
Commitment (note 8)		
	$ 8,590,683	$ 9,055,667

See accompanying notes to financial statements.

On behalf of the Board:



Director

Director

ONTARIO ASSOCIATION OF OPTOMETRISTS

Statement of Operations

Year ended October 31, 2025, with comparative information for 2024

	2025				2024			
	Externally Restricted Funds (Schedule A)	Restricted Paid Media Campaign Assessment Fund	Unrestricted Fund	Total	Externally Restricted Funds (Schedule A)	Restricted Paid Media Campaign Assessment Fund	Unrestricted Fund	Total
Revenue:								
Membership dues (note 4)	$ –	$ –	$ 4,129,774	$ 4,129,774	$ –	$ –	$ 4,170,766	$ 4,170,766
Add (deduct):								
Paid Media Campaign assessment	–	1,214,472	(1,214,472)	–	–	702,275	(702,275)	–
	–	1,214,472	2,915,302	4,129,774	–	702,275	3,468,491	4,170,766
Annual symposium (note 5)	–	–	423,672	423,672	–	–	329,125	329,125
Net investment income (note 2)	154,895	–	244,847	399,742	250,012	–	266,770	516,782
Symposium and Infomart sponsorship	–	–	110,788	110,788	–	–	57,400	57,400
Symposium community event sponsorship	–	–	64,500	64,500	–	–	128,200	128,200
Insurance commission			49,676	49,676	–	–	46,433	46,433
Other continuing education	–	–	16,465	16,465	–	–	41,135	41,135
Other income			32,098	32,098	–	–	21,881	21,881
Other sponsorship	–	–	–	–	–	–	3,000	3,000
	154,895	1,214,472	3,857,348	5,226,715	250,012	702,275	4,362,435	5,314,722
Expenses:								
Salaries and benefits (notes 6(a) and 7)	–	–	1,498,354	1,498,354	–	–	1,328,457	1,328,457
Working group and task force (notes 6(b) and 7)	–	–	1,157,585	1,157,585	–	–	709,239	709,239
Annual symposium and Infomart	–	–	629,925	629,925	–	–	554,739	554,739
Paid Media Campaign assessment	–	1,140,967	–	1,140,967	–	494,814	–	494,814
Directors' honorarium and expenses (note 7)	–	–	300,203	300,203	–	–	355,883	355,883
General and office administration (note 6(c))	–	–	1,010,559	1,010,559		–	804,258	804,258
Strategic planning	–	–	68,242	68,242	–	–	–	–
Symposium community event	–	–	155,837	155,837		–	143,021	143,021
Travel and meeting	–	–	10,859	10,859	–	–	20,692	20,692
Other continuing education	–	–	38,759	38,759	–	–	43,779	43,779
	–	1,140,967	4,870,323	6,011,290	–	494,814	3,960,068	4,454,882
Excess (deficiency) of revenue over expenses	$ 154,895	$ 73,505	$ (1,012,975)	$ (784,575)	$ 250,012	$ 207,461	$ 402,367	$ 859,840

See accompanying notes to financial statements.

ONTARIO ASSOCIATION OF OPTOMETRISTS

Statement of Changes in Fund Balances

Year ended October 31, 2025, with comparative information for 2024

		Externally restricted to						2025	2024
	Invested in capital assets	Survival Fund	Scope of Practice Fund	Marvin Langer Fund	Contingency Fund	Paid Media Campaign Assessment Fund	Unrestricted	Total	Total
Balance, October 31, 2024	$ 31,651	$ 1,291,016	$ 144,207	$ 8,638	$ 153,066	$ 1,074,060	$ 3,352,203	$ 6,054,841	$ 5,195,001
Excess (deficiency) of revenue over expenses	(13,765)	125,612	13,749	647	14,887	73,505	(999,210)	(784,575)	859,840
Capital assets acquired	21,693	–	–	–	–	–	(21,693)	–	–
Balance, October 31, 2025	$ 39,579	$ 1,416,628	$ 157,956	$ 9,285	$ 167,953	$ 1,147,565	$ 2,331,300	$ 5,270,266	$ 6,054,841

See accompanying notes to financial statements.

ONTARIO ASSOCIATION OF OPTOMETRISTS

Statement of Cash Flows

Year ended October 31, 2025, with comparative information for 2024

	2025	2024
Cash provided by (used in):		
Operating activities:		
Excess (deficiency) of revenue over expenses	$ (784,575)	$ 859,840
Items not involving cash:		
Amortization	13,765	11,395
Accrued interest income on guaranteed investment certificates	(96,586)	–
Unrealized gain on investments	(83,224)	(255,751)
Realized gain on disposition of investments	(24,045)	(25,353)
Change in non-cash operating working capital:		
Accounts receivable	8,902	(6,130)
Prepaid expenses and other	(26,728)	(100,488)
Accounts payable and accrued liabilities	275,075	141,323
Deferred revenue	44,516	(141,067)
Deferred lease inducement	–	(1,528)
	(672,900)	482,241
Investing activities:		
Purchase of capital assets	(21,693)	(8,479)
Purchase and reinvestment of investments	(581,773)	(668,781)
Proceeds on redemption of investments	457,160	575,564
Purchase of guaranteed investment certificate	(4,500,000)	–
Redeemed guaranteed investment certificate	1,500,000	–
	(3,146,306)	(101,696)
Increase (decrease) in cash	(3,819,206)	380,545
Cash, beginning of year	6,414,500	6,033,955
Cash, end of year	$ 2,595,294	$ 6,414,500

See accompanying notes to financial statements.

Since 1909, the Ontario Association of Optometrists (the "OAO") has proudly served optometrists by helping to advance the profession at the government, regulatory and public levels.

The OAO is the designated representative for optometry and meets with the provincial government on its members' behalf concerning OHIP coverage, optometric billing codes and procedures, and other services. The OAO monitors provincial legislation and works to ensure that the government considers optometric needs and concerns.

For optometrists, the OAO offers a wide range of services, including group insurance plans, an annual symposium, continuing education credits, regional workshops, public information materials and a quarterly newsletter.

The OAO collects membership dues from its members and remits a portion to the Canadian Association of Optometrists ("CAO") for corporate fees.

The OAO is a not-for-profit organization incorporated under the Ontario Corporations Act without share capital. As a not-for-profit organization, the OAO is exempt from income taxes.

1. Significant accounting policies:

These financial statements are prepared in accordance with Canadian accounting standards for not-for-profit organizations using the restricted fund method of recording contributions.

(a) Fund accounting:

Resources are classified for accounting and reporting purposes into funds that are held in accordance with their specified purposes as follows:

(i) Externally restricted:

The Survival Fund is established to ensure optometry in Ontario maintains or advances its current scope of practice.

The Scope of Practice Fund is to advance to legislative scope of the practice of optometry.

The Marvin Langer Fund is to provide financial assistance to optometry students.

The Contingency Fund is to provide assistance to the OAO in case of financial hardship.

1. Significant accounting policies (continued):

The Paid Media Campaign Assessment Fund is collected with member dues, and is apportioned as payments to the CAO's advertising campaign or other OAO Ontario advertising programs.

(ii) Unrestricted:

The Unrestricted Fund reflects the transactions associated with OAO's operating activities.

(b) Revenue recognition:

Membership dues are set annually by the Board of Directors and are recognized as revenue proportionately over the fiscal year to which they relate. Membership dues received prior to the year end, which represent membership dues for the following fiscal year are recorded as deferred revenue in the statement of financial position.

The OAO recognizes revenue for events at the time the event is presented. The revenue for the portion of events invoiced but not yet presented is recorded as deferred revenue. Revenue for the sale of products is recognized when the product is delivered to the customer.

Sponsorship revenue is recognized as revenue when received or receivable, if the amount to be received can be reasonably estimated and collection is reasonably assured.

Insurance commission and net investment income are recognized as revenue when earned.

Restricted Fund contributions are recognized as revenue in the respective funds when the amount to be received can be reasonably estimated and collection is reasonably assured.

Unrestricted contributions and grants are recognized as revenue of the Unrestricted Fund in the year received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured.

1. Significant accounting policies (continued):

(c) Contributed services:

A number of volunteers contribute a significant amount of time each year. Due to the difficulty of determining the fair value of these services, contributed services are not recognized in the financial statements.

(d) Financial instruments:

Financial instruments are recorded at fair value on initial recognition. Equity instruments that are quoted in an active market are subsequently reported at fair value. All other financial instruments are subsequently recorded at cost or amortized cost unless management has elected to carry the instruments at fair value. Management has elected to record segregated investments at fair value.

Transaction costs incurred on the acquisition of financial instruments measured subsequently at fair value are expensed as incurred. All other financial instruments are adjusted by transaction costs incurred on acquisition and financing costs, which are amortized using the straight-line method.

All financial assets are assessed for impairment on an annual basis at the end of the fiscal year if there are indicators of impairment. If there is an indicator of impairment, the OAO determines if there is a significant adverse change in the expected amount or timing of future cash flows from the financial asset. If there is a significant adverse change in the expected cash flows, the carrying value of the financial asset is reduced to the highest of the present value of the expected cash flows, the amount that could be realized from selling the financial asset or the amount the OAO expects to realize by exercising its right to any collateral. If events and circumstances reverse in a future period, an impairment loss will be reversed to the extent of the improvement, not exceeding the initial impairment charge.

1. Significant accounting policies (continued):

(e) Capital assets:

Capital assets are recorded at cost less accumulated amortization. Amortization is recorded using the declining-balance method, except as noted, using the following annual rates:

Computer equipment	30%
Office equipment	30%
Furniture and fixtures	20%
Computer software	33%
Leasehold improvements	Straight line over the term of the lease

Capital assets are written down to fair value or replacement cost to reflect partial impairments when conditions indicate that the assets no longer contribute to the OAO's ability to provide membership services, or that the value of future economic benefits or services potential associated with the capital assets are less than their carrying amounts.

(f) Use of estimates:

The preparation of financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the year. Financial statement captions subject to such estimates and assumptions include the valuation of accounts receivable, accrued liabilities, useful lives and carrying value of capital assets. Actual results could differ from those estimates.

2. Investments:

Investments consist of guaranteed investment certificates of $3,096,586 (2024 - nil), including accrued interest, with interest rates ranging from 3.00% to 3.41% (2024 - nil) and mature in November 2025 (2024 - nil).

The remaining short-term and long-term segregated investments consist of pooled funds segregated as follows:

	2025	2024
Cash	$ 4,997	$ 4,997
Private balanced fund	1,638,208	1,460,671
Preferred share fund	71,505	60,220
Universal bond fund	436,033	390,683
Money market fund	404,954	411,349
Mortgage fund	64,711	60,606
	$ 2,620,408	$ 2,388,526

Net investment income consists of the following:

	2025	2024
Interest income	$ 311,338	$ 255,278
Realized gain on disposition of investments	24,045	25,353
Unrealized gain on investments	83,224	255,751
	418,607	536,382
Less investment management fees	18,865	19,600
Net investment income	$ 399,742	$ 516,782

3. Capital assets:

	Cost	Accumulated amortization	2025 Net book value	2024 Net book value
Office equipment	$ 16,788	$ 10,618	$ 6,170	$ 17,224
Computer equipment	282,846	253,600	29,246	8,814
Furniture and fixtures	28,889	26,422	2,467	3,082
Computer software	190,787	189,091	1,696	2,531
Leasehold improvements	59,033	59,033	–	–
	$ 578,343	$ 538,764	$ 39,579	$ 31,651

4. Membership dues:

Membership dues comprised the following:

	2025	2024
Membership dues collected	$ 4,859,338	$ 4,906,418
Less fees of the CAO	729,564	735,652
OAO membership dues	$ 4,129,774	$ 4,170,766

5. Annual symposium:

Annual symposium income comprised the following:

	2025	2024
Members	$ 194,922	$ 118,725
Exhibitors	228,750	210,400
	$ 423,672	$ 329,125

6. Expenses:

(a) Included in salaries and benefits are one-time benefits of $210,800 (2024 - $292,758).

(b) Working group and task force expenses consist of the following:

	2025	2024
Advocacy	$ 655,483	$ 337,811
Member services/unity	230,758	247,559
Influence	46,513	–
Governance	224,831	123,869
	$ 1,157,585	$ 709,239

(c) General and office administration expenses consist of the following:

	2025	2024
Office and general	$ 298,747	$ 221,344
Rent and taxes	219,201	189,094
Audit, legal and consulting	162,844	116,997
Equipment software maintenance	288,354	224,739
Amortization	13,765	11,395
Insurance	27,648	26,243
Executive director search cost	–	14,446
	$ 1,010,559	$ 804,258

7. Related parties:

The Board of Directors is comprised of members of OAO. In 2025, $159,738 (2024 - $157,195) is included in salaries and benefits, $89,392 (2024 - $133,257) is included in directors' honorarium and expenses and $41,773 (2024 - $54,867) is included in working group and task force relating to amounts paid to Board of Directors and committee members as remuneration and honorariums. They are also reimbursed for expenses incurred.

These transactions are in the normal course of operations and are measured at the exchange amount, which is the amount of consideration established and agreed to by the related parties.

8. Commitment:

The OAO entered into an operating lease arrangement for its office premises. The future minimum annual commitments are approximately as follows:

2026	$ 85,550
2027	62,640

9. Financial risks:

Market risk:

Fluctuations in the market expose the OAO to a risk of loss related to the pooled investment funds. The OAO uses a professional investment manager to advise on investment risks, asset selection and mix to achieve an appropriate balance between risks and returns.

It is of management's opinion that the OAO is not exposed to significant interest, credit and liquidity risks arising from financial instruments.

There has been no change to the above risk exposures from 2024.

10. Comparative information:

Certain comparative information has been reclassified to conform with the financial statement presentation adopted in the current year.

ONTARIO ASSOCIATION OF OPTOMETRISTS

Schedule A - Externally Restricted Funds

Year ended October 31, 2025, with comparative information for 2024

	2025					2024
	Survival Fund	Scope of Practice Fund	Marvin Langer Fund	Contingency Fund	Total	Total
Revenue:						
Net investment income	$ 125,612	$ 13,749	$ 647	$ 14,887	$ 154,895	$ 250,012
Expenses	–	–	–	–	–	–
Excess of revenue over expenses	$ 125,612	$ 13,749	$ 647	$ 14,887	$ 154,895	$ 250,012